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Mr. Jonathan Otto
President
Penn Valley Constructors, Inc.
1707 South Pennsylvania Avenue
Morrisville, Pennsylvania 19067

Dear Jonathan:

I am writing this letter to express our sincere appreciation for the outstanding project management provided by Tom DenBleyker for the recently completed Industrial Showcase at our Philadelphia plant. The entire Pexco organization is absolutely delighted with the finished project, largely due to Tom's exemplary oversight of the process. While the room's footprint may have initially deemed this a "small" project, the square footage truly does not convey its eventual complexity nor Tom's phenomenal contributions.

As you are probably aware, the Showcase project involved a development cycle of nearly 18 months. Since the physical area dedicated to the project was somewhat limited in size, it was important to fully utilize every square foot of the space to maximum advantage. The space was initially envisioned as a showroom for our Lighting products, but the concept gradually grew to encompass a much larger Industrial Plastics theme. Consequently, the project eventually required the input of dozens of internal stakeholders to ensure that the space would properly convey Pexco's design, engineering, technological, and extrusion manufacturing capabilities to our customers and visitors. While such a collaborative process was integral to achieving success in the end, it definitely made the project more challenging for Tom.

Since I am based in Atlanta, it was vital to have a project manager who not only had a thorough understanding of the project as it unfolded but who fully embraced its vision as well. Consistent communication was also crucial – and Tom did a phenomenal job of providing it. He consistently listened, asked all the right questions, and "read between the lines" where necessary to provide added value as the final design began to take shape, both before and during the construction process. Tom also did a tremendous job of making vendor recommendations and efficiently handling decisions (both great and